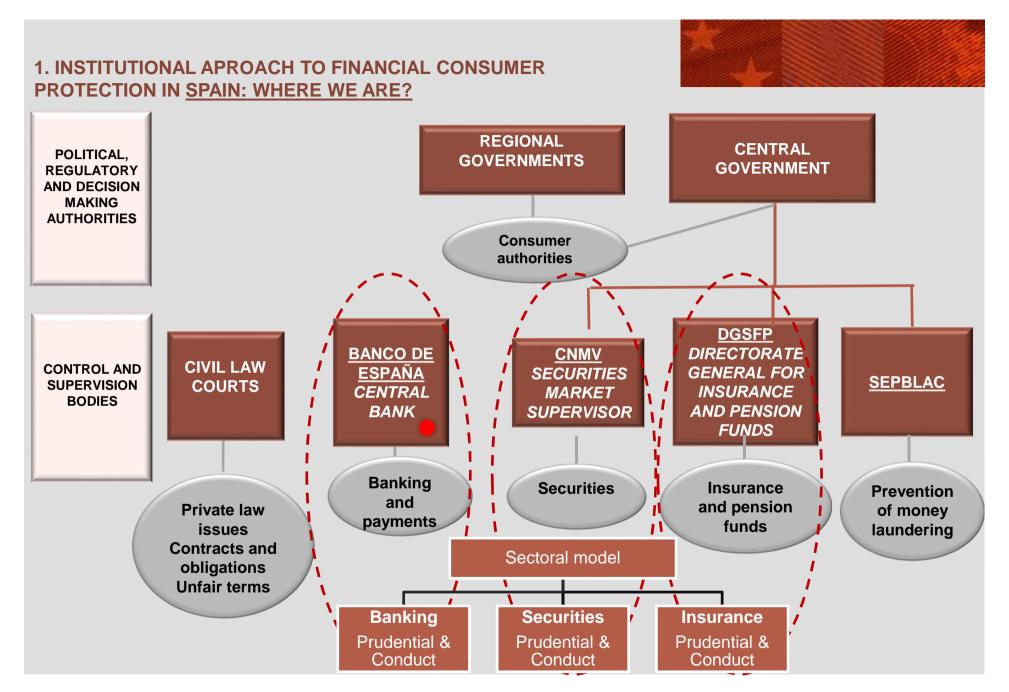
ROUNDTABLE WITH FIN-NET MEMBERS

ADR CONFERENCE IN ROME "THE ITALIAN EXPERIENCE IN THE EUROPEAN CONTEXT"

Nieves Prieto Lavín Head of Unit of Best Practice Criteria

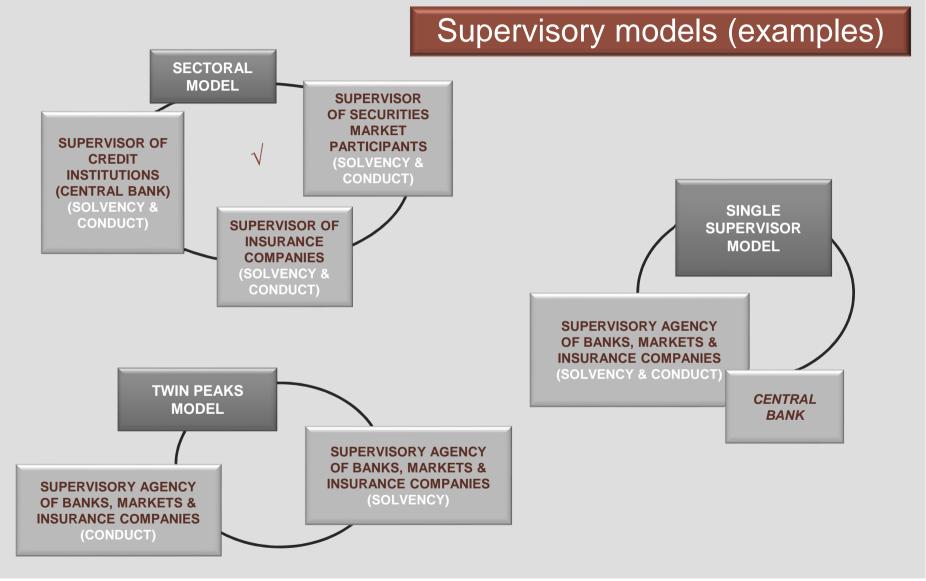
15th September, 2017





1. INSTITUTIONAL APROACH TO FINANCIAL CONSUMER PROTECTION IN SPAIN





1. INSTITUTIONAL APROACH TO FINANCIAL CONSUMER PROTECTION IN <u>SPAIN</u>



SECTORAL MODEL

PROS

- Access to information
- Synergies
- Tradition & expertise
- Specificities of the Spanish financial system
- Easy approach from the consumers POV

CONS

- Eventually, conflict of interest
- Lack of global view (concentration in one sector)
- Not clear definition of competences may cause gaps or overlaps
- More legal dispersion

2. IMPACT OF ADR DECISIONS ON CONDUCT/BUSINESS APPROACHES



NON BINDING REPORTS 29

BUT...

- Useful sometimes to issue legal proceedings ©
- Redress of the conduct on a voluntary basis (36,8 % in 2016) [©]
- Annnual report on claims → published on line from 1999 to 2017 in www.bde.es
 - Reputational impact
 - Press interest
 - Tool for the clients

AND... From 2014→ main INPUT of the supervisión of conduct Division



3. RELATIONSHIP BETWEEN THE "ADR" AND THE SUPERVISORY TEAM



MARKET CONDUCT AND CLAIMS DEPARTMENT

Transparency and Best Practice
Division

Banking Customer Relations Division

Division for oversight of institution's conduct

Transparency Rules

Best Practice Criteria Information
Management

Inspection

Surveillance

CONDUCT SUPERVISION

3. RELATIONSHIP BETWEEN THE "ADR" AND THE SUPERVISORY TEAM



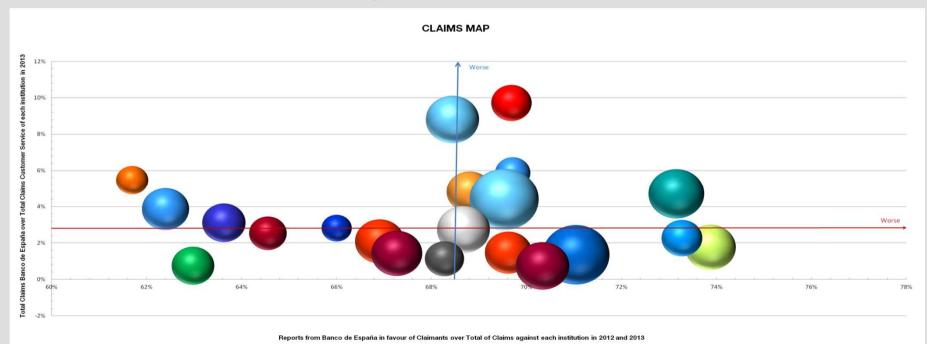
- Claims data are used as crucial input to stablish the conduct profile and the priorities for the supervisory plans (quaterly reports)
- Legal obligation of sending the supervisory services those files in which evidence of serious or repeated failure or breach of norms of transparency and protection of the clientele is detected.
- Full access of the supervision of conduct staff to the claims database
- Weekly meetings
- Joint preparation of external skateholdes meetings
- Sanctioning proceedings bases on serius offences with singular clients found in claims (2 in 2016)
- Co-operation in proposals for sanctioning files
- And... Both teams are fisically close... What helps comunicación and efficiency!!

3. RELATIONSHIP BETWEEN THE "ADR" AND THE SUPERVISORY TEAM



IMPUT TO CREATE A CONDUCT PROFILE

- Assignment of conduct profile to each institution depending on different parameters according to its conduct category
- ■Parameters based on data regularly reported by the institution to BdE and other internal information (e.g. claim statistics)







- The public criteria of the Annual Report as the main lines to follow for each ombudsperson
- At least one review to double check the criteria applied (both in the phase of preparing the file and in the phase of resolution)
- In the mortgage loans claims: double check review
- New conflicts analysed in specific meetings / Intensive communication in the team
- Superior and peer review of the Annual Report (criteria on good practices chapter)

4. RELATIONSHIP WITH EXTERNAL STAKEHOLDERS





- Formative sessions for the local consumer information officers
- Participation in seminars



- Information requests
- Questions or reports about our activity (general or singular cases)



- Communications of general interest
- Puntual meetings on singular issues



- Communications when changing or settleling new criteria.
- Periodic one by one meetings (compliance officer, legal service, representatives of the customer service department)
- Periodic meetings with all the head of the Customer Service Department of the credit entities



Thank you for your attention



MARKET CONDUCT AND CLAIMS DEPARTMENT